



Navigating the Decision Tree of Windows 8 and Office 2013 and Office 365

*Presented by
Jeffrey Roach – EncoreTech, Inc.
Tyler Durham – Microsoft Corporation*

Decisions, Decisions, Decisions

Essential Information about the Products



	Windows 8	Office 2013	Office 365
Release Date	10/26/12	1/29/13	2/27/13
Upgrade Path	Windows XP Windows 7	Office 2003 – Office 2010	Office 2003 – Office 2010
Other Options	Windows 7 Windows 9	Office 365 Office 2015	Office 2013 Office 2015

Slow Adoption

What's taking so long?



Windows 8

- Lukewarm reception
- Too different
- Confusing
- Windows RT mess
- Very few concessions for users
- Should have been like Windows 8.1

Office 365/Office 2013

- The DMS wasn't ready
- Third-party tools weren't ready
- Cloud confusion
- Not sure which one to choose

Ready to Roll



Don't be put off by stories from early adopters!

Windows 8

- Windows 8.1 has added a number of user concessions

Office 365/Office 2013

- The latest releases of the DMSs support the latest releases of Office
- The third-party vendors are ready for Office 2013 and are beginning to tackle the subtleties of Office 365

Windows 8.1

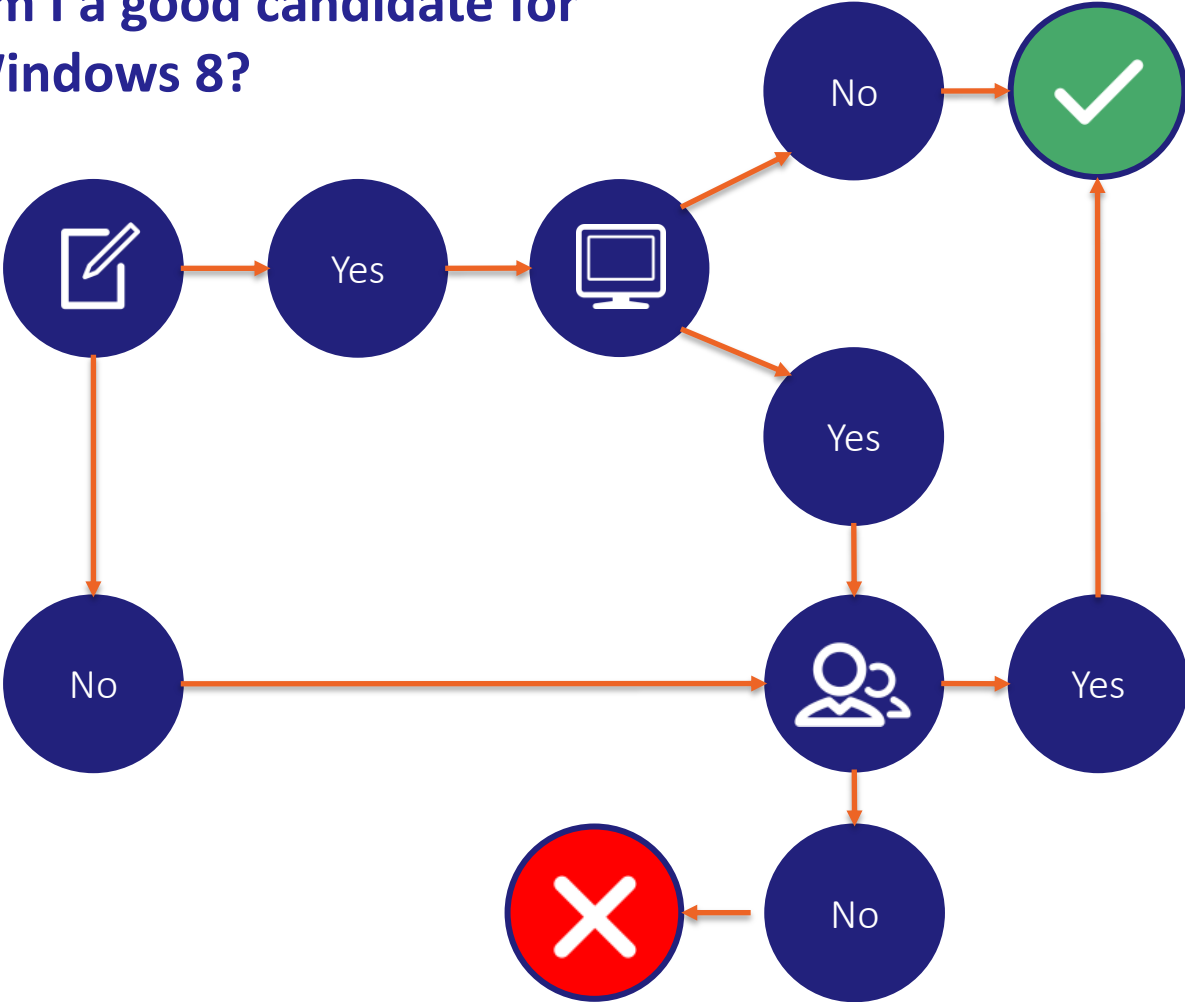
The Underdog

The first revision of Windows 8 takes several steps in the right direction.

Digital Trends



Am I a good candidate for Windows 8?





Developing a Decision Matrix

Comparing Office 2013 and Office 365

- **Usability.** How do the features and functionality compare against each other and what we have today?
- **Licensing.** How will I pay for it? What's included in the cost?
- **Deployment.** How will I get it into the hands of my users?

Office 2013

The Incumbent

Most of us are familiar with Microsoft enterprise level volume licensing with software assurance and having been licensing office this way for years.

- Licensed per device
- Different flavors, including Standard and Professional Plus
- Office Web Apps from Premises
- Software Assurance Available
 - Home Use Program
 - eLearning

Office 365

The Upstart

Microsoft's bold new subscription model is based on users not machines. It's a brand new way to pay for Office.

- Licensed per users
- Lots of different options depending on how many employees
- Mobile Apps
- Office Web Apps
- OneDrive and SharePoint Integration



The Office Experience

Usability

■ Office 2013 Pro Plus

- Activation via Keys/Key Server
- Standard Install

■ Office 365 Pro Plus

- Activation via Internet
- Super-fast, streamed install



The Office Experience

Licensing

■ Office 2013 Pro Plus

- Per Device

■ Office 365 Pro Plus

- Per User
- 5 PCs/Mac, 5 Tablets, 5 Phones



The Office Experience

Deployment

Office 2013 Pro Plus

- Standard, Traditional MSI Deployment
 - Customize/Configure via Office Configuration Tool
 - Customize/Configure via Group Policy

Office 365 Pro Plus

- Click to Run
 - Deploy from Office 365 Web Portal
 - New Home Use
 - Deploy from Local Network Share
 - Can Customize Options
 - Customize/Configure via Group Policy
 - Super Quick Streaming Install



Presenter:

Jeffrey Roach – EncoreTech, Inc.

Tyler Durham – Microsoft Corporation

Thank you for being here today

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