

# Email Management! Served with a Twist and a Fresh Perspective

# Introducing Our Panel

- ◆ Gillian Glass, Practice Support and Records Manager - Farella Braun & Martel LLP
- ◆ Kathleen Jimenez, Data Management Administrator - Orrick, Herrington & Sutcliffe LLP
- ◆ Doug Smith, Business Solutions Manager - Wiley Rein LLP
- ◆ MODERATOR: Leigh Isaacs, Director of Records & Information Governance - Orrick, Herrington & Sutcliffe LLP

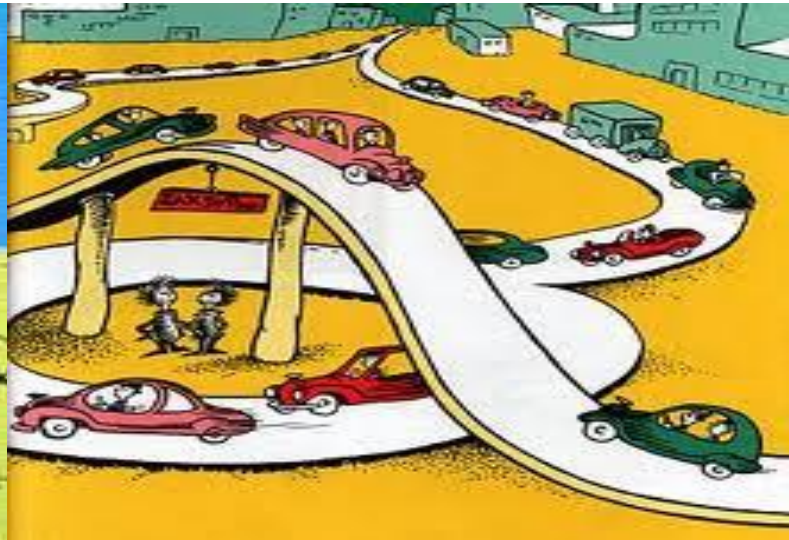
# Audience Poll

Go to <http://ilta.cnf.io> on your mobile device or laptop

What is your role within your organization?

- Records Department
- IT
- Knowledge Management
- Practice/Litigation Support
- Risk/eDiscovery
- Other

# Does this feel painfully familiar?



# Setting the Stage

- ◆ Why are we here?
- ◆ Current landscape - the good, the bad, the ugly...not to mention the “A-ha’s” and “Uh oh’s”
- ◆ We want to hear from YOU!

# Build a Foundation

- ◆ Make it EASY to file
- ◆ Importance of POLICY!
- ◆ Top down support - mandate that email be filed
- ◆ Provide clear training - both policy and technology

# GETTING DOWN TO BUSINESS

- What's REALLY happening?
- What have we learned by painful, agonizing experience?
- Is there hope? Or do we resign and live in a van down by the river?





# Let's Discuss





# Scenario #1 - File it ALL

- ◆ Original strategy - file all emails into the DMS
- ◆ Problem - other documents are “over-taken” by emails
- ◆ Potential solutions...
  - ◆ eliminate that file type from users’ worklists
  - ◆ prevent them from showing up in searches by default
  - ◆ invest time in training on search capabilities

# Scenario #2 - File the “Records”

- Original Strategy - Instruct people to file emails that were considered a record or “substantive communication”
- Problem - no one has ANY clue what that means and consequently save NOTHING
- Potential Solutions...
  - take the decision away from end users and use predictive technologies to file
  - ramp up training efforts; make it easy

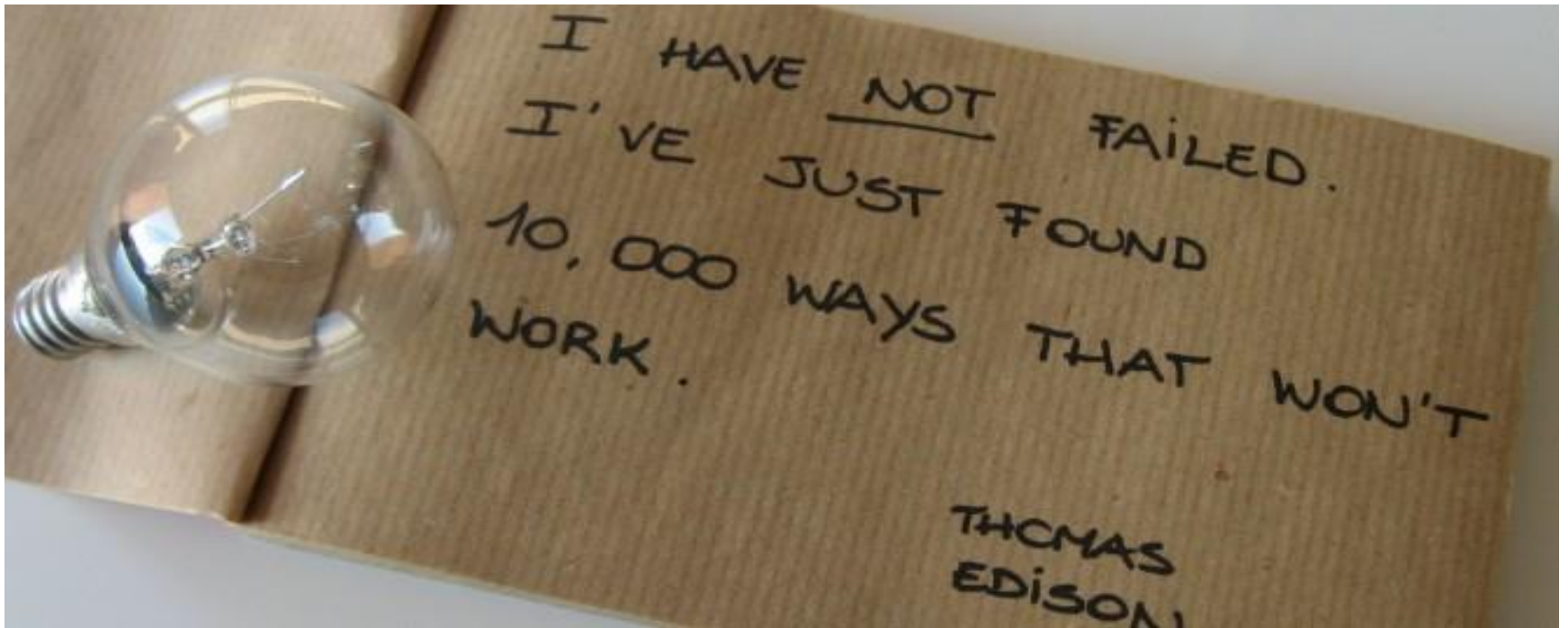
# Scenario #3 - Importing is Easy!

- ◆ Original strategy - all data brought by laterals will be easily imported into firm systems
- ◆ Problem - docs and emails arrive with little metadata
- ◆ Potential solutions...
  - ◆ give a script that prior firm can use to easily export data with the metadata that you need
  - ◆ collaborate in advance with sending firm

# Scenario #4 - Train, Train

- ◆ Original strategy - continue efforts to train until everyone is filing email
- ◆ Problem - worry of non-compliance prevents making improvements to benefit those who are filing
- ◆ Potential solutions...
  - ◆ learn from accounting
  - ◆ explore creative ways in which to audit

# Only 10,000?



# Why, oh why, won't they file?

- ◆ Fear of leaving it Outlook?
- ◆ Lack of time?
- ◆ Need for mobile access?
- ◆ Concern that emails cannot be found?

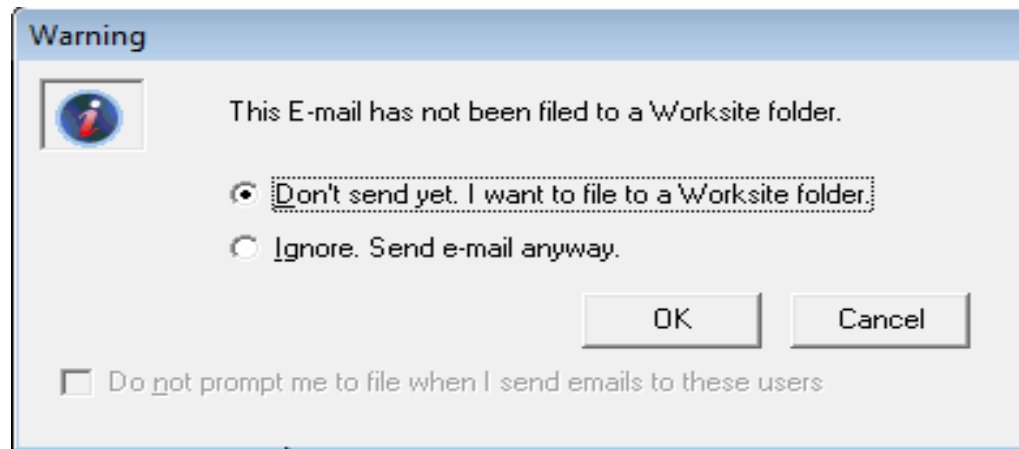
# Email management, not email filing

- ◆ Train users to use email correctly, instead of constantly
- ◆ Worst case scenarios (your email ends up on the front page, you break your mother's heart, etc.)
- ◆ Deletion rules to eliminate junk



# Culture Club

- ◆ What is your firm's culture? Can you take the option away?



# Thinking Outside the Box

- ◆ Leverage other types of existing organization
- ◆ Find your compulsive organizers of inboxes and copy structure to matter folders
- ◆ If you have a team site or shared pst, consider using that as a matter-centric base in the records system
- ◆ Wisely choose technology/filing tools

# Success?

- ◆ Emails are getting filed! All our problems are solved!!

# NOT SO FAST

# Surprise, Surprise

- ◆ Transferring files out of the firm [what to release? issues with file review? decisions re release/withholding of internal vs. external emails?]
- ◆ Departing employees
- ◆ System issues [evault, etc.]
- ◆ Security/privacy [collaboration vs. “emails are MINE” mentality]
- ◆ Finding where people have saved/tucked emails away (shared drives, psts, etc.)

# Surprise...

- ◆ Why are MY emails filed when I didn't file them?  
[training re: how system files email
- ◆ My searches are cluttered with emails and I can't find what I need...
- ◆ I don't want my filed emails to be alterable/editable

# What Did We Miss?

# Questions?